



BMO Capital Farm to Market Conference 18 May 2016

### **Important notices**



This document is produced for information only and not in connection with any specific or proposed offer (the "Offer") of securities in Sirius Minerals Plc (the "Company"). No part of these results constitutes, or shall be taken to constitute, an invitation or inducement to invest in the Company or any other entity, and must not be relied upon in any way in connection with any investment decision.

An investment in the Company or any of its subsidiaries (together, the "Group") involves significant risks, and several risk factors, including, among others, the principal risks and uncertainties as set out on pages 26 to 30 of the Company's 2015 Annual Report and other risks or uncertainties associated with the Group's business, segments, developments, regulatory approvals, resources, management, financing and, more generally, general economic and business conditions, changes in commodity prices, changes in laws and regulations, taxes, fluctuations in currency exchange rates and other factors, could have a material negative impact on the Company or its subsidiaries' future performance, results and financial standing. This document should not be considered as the giving of investment advice by any member of the Group or any of their respective shareholders, directors, officers, agents, employees or advisers.

Any Securities offered for sale by the Company will not be registered under the U.S. Securities Act of 1933 (the "Securities Act") and may only be offered and sold pursuant to an exemption from, or in a transaction not subject to, such registration requirements and applicable U.S. state securities laws.

Unless otherwise indicated, all sources for industry data and statistics are estimates or forecasts contained in or derived from internal or industry sources believed by the Company to be reliable. Industry data used throughout this document was obtained from independent experts, independent industry publications and other publicly-available information. Although we believe that these sources are reliable, they have not been independently verified, and we do not guarantee the accuracy and completeness of this information.

The information and opinions contained in this document are provided as at the date of this document and are subject to amendment without notice. In furnishing this document, no member of the Group undertakes or agrees to any obligation to provide the recipient with access to any additional information or to update this document or to correct any inaccuracies in, or omissions from, this document which may become apparent.

This document contains certain forward-looking statements relating to the business, financial performance and results of the Group and/or the industry in which it operates. Forward-looking statements concern future circumstances and results and other statements that are not historical facts, sometimes identified by the words "believes", "expects", "predicts", "intends", "projects", "plans", "estimates", "aims", "foresees", "anticipates", "targets", and similar expressions. The forward-looking statements contained in this document, including assumptions, opinions and views of the Group or cited from third party sources are solely opinions and forecasts which are uncertain and subject to risks, including that the predictions, forecasts, projections and other forward-looking statements will not be achieved. Any recipient of this document should be aware that a number of important factors could cause actual results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements. Such forward looking-statements speak only as of the date on which they are made.

No member of the Group or any of their respective affiliates or any such person's officers, directors or employees guarantees that the assumptions underlying such forward-looking statements are free from errors nor does any of the foregoing accept any responsibility for the future accuracy of the opinions expressed in this presentation or the actual occurrence of the forecasted developments or undertakes any obligation to review, update or confirm any of them, or to release publicly any revisions to reflect events that occur due to any change in the Group's estimates or to reflect circumstances that arise after the date of this document, except to the extent legally required.

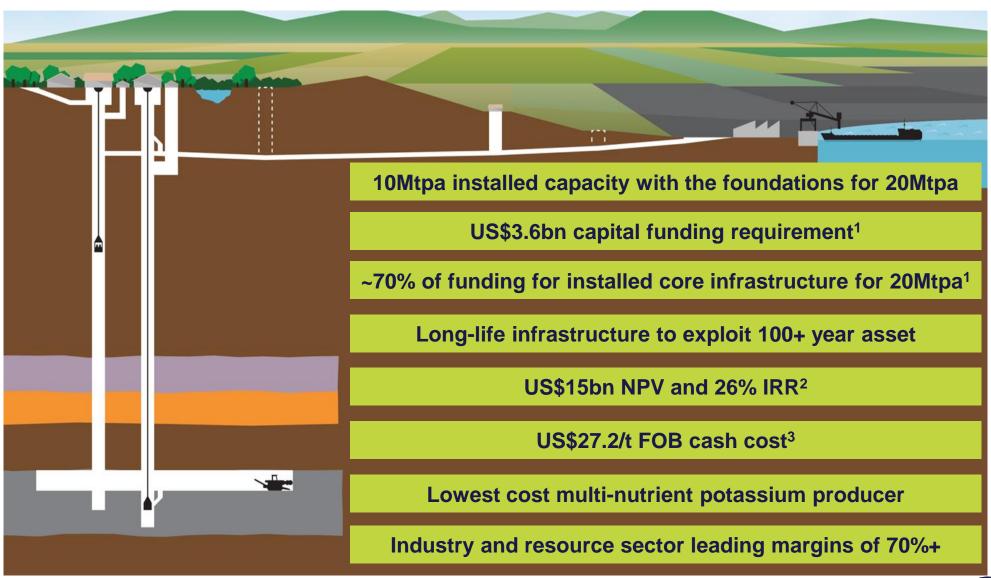
Any statements (including targets, projections or expectations of financial performance) regarding the financial position of the Company, any of its subsidiaries or the Group or their results are not and do not constitute a profit forecast for any period, nor should any statements be interpreted to give any indication of the future results or financial position of the Company, any of its subsidiaries or the Group.

Any statements (including targets, projections or expectations of financial performance) regarding the financial position of the Company, any of its subsidiaries or the Group or their results are not and do not constitute a profit forecast for any period, nor should any statements be interpreted to give any indication of the future results or financial position of the Company, any of its subsidiaries or the Group.

### **Project highlights**



Project specification enhanced, confirmed and fully costed



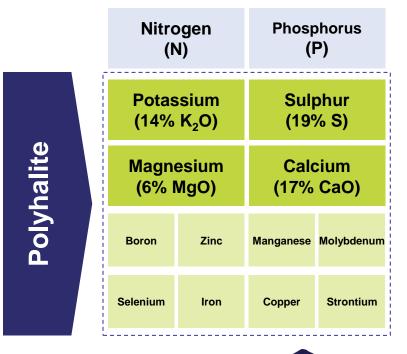
Notes: 1) DFS capital funding requirement includes the nominal capital expenditure required up to the first quarter when the Project achieves break-even cash flow. Outsourced infrastructure and leased equipment is excluded. 2) Project economics NPV (after-tax) at commencement of schedule activities (Apr-16) more details on slide 29. 3) Cash cost of production over LoM at 20Mtpa on real 2016 basis.

### The attractions of polyhalite

A single source of bulk nutrients as foundation for more balanced fertilization



#### Polyhalite nutrient composition<sup>1</sup>





#### 'POLY4' characteristics<sup>2</sup>

- Supply of four of the six macro-nutrients
- Straight or as part of a fertilizer blend
- Nutrients are readily available
- No negative effect on soil conductivity
- Essentially chloride-free
- Does not change soil pH
- Valuable micro-nutrients

Volume and price determined by: Substitution, Market Growth, and Performance

### **POLY4** multiple substitution opportunities

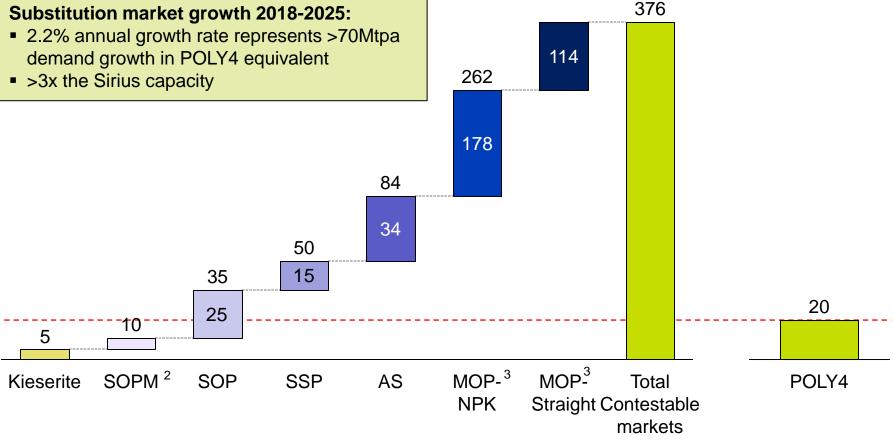
Clearly identified opportunity for 20Mtpa

Primary substitute product demand POLY4 in 2018<sup>1</sup> (Mtpa of POLY4 equivalent)



Notes: 1) Global demand forecast of primary substitute fertilizer products in 2018 by CRU expressed in POLY4 equivalent. 2) SOPM demand calculated on MgO equivalent basis which represents 2.8Mtpa of Cl-free K<sub>2</sub>O on a POLY4 equivalent basis. 3) Fertecon estimates that 61% of the total K<sub>2</sub>O market ends up in blends. Source: CRU; Sirius Minerals.

### Sirius Capacity (Mtpa)

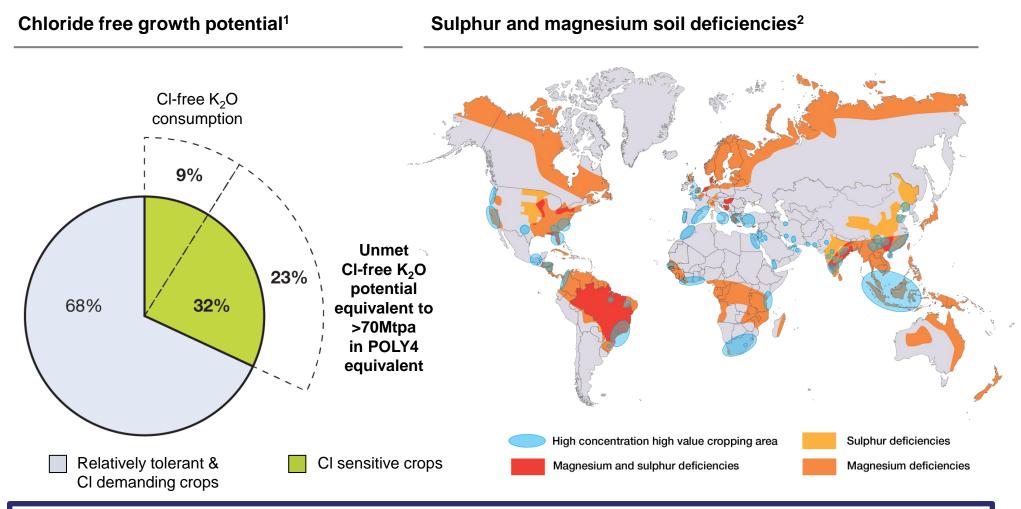




### **Further demand opportunities**

Increasing demand for key attributes of POLY4





# Unmet CI-free potassium demand and sulphur deficiency alone account for respectively 70Mtpa and 60Mtpa of POLY4 demand potential

Notes; 1) Forecast K<sub>2</sub>O consumption in 2018 by crop and assessment of chloride tolerance levels. Cl-free K<sub>2</sub>O represents essentially chloride-free consumption/demand. 2) Sulphur deficiency in 2015 estimated to be 11.4Mtpa in sulphur or 60Mpta in POLY4 equivalent. Sources: TSI, FAO, CRU, Roland Berger, Sirius Minerals.

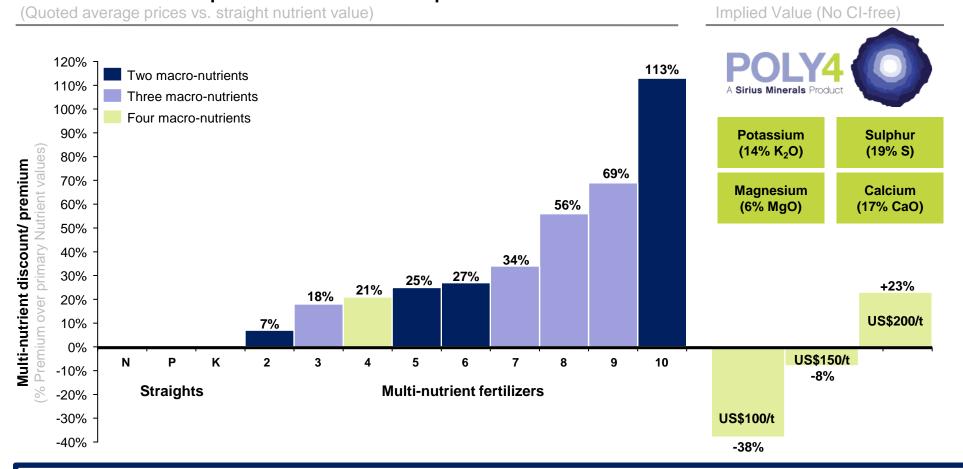
### **Multi-nutrient products command a premium**

Farmers and blenders value efficiency gains and nutrient synergies

Market multi-nutrient premiums vs. sum of the parts nutrient value<sup>1</sup>



POLY4<sup>11</sup>



# 60%+ average premium for substitute multi-nutrients equivalent to 80Mtpa of POLY4 demand potential

Notes: 1) Multi-nutrient premium based upon the difference between quoted prices by CRU (Annual 2015), IPI (Average Q1-Q3), K+S (Quote provided by trader Sep, 2015) and regional single nutrient value (Excl. CaO), N (Urea), P (Phosphoric Acid 100%  $P_2O_3$ ), K<sub>2</sub>O (MOP), S (Sulphur), MgO (Kieserite (GR, CH) 2). TSP premium based upon regional prices (BR) over implied nutrient value P. 3) NPK T:15 premium based upon regional prices (CH) over nutrient content implied value N, P and K<sub>2</sub>O. 4) NPK-S T:15 premium based upon regional prices (CH) over nutrient content implied value N, P, K and S. 5) CAN premium based upon (EU) prices over nutrient content implied value N. 6) AS based upon regional prices (US, BR) over nutrient content on the value C, S, MgO (No CI-free value). 8) SOPM EU premium (K+S Patentkali CPT quote) over nutrient content implied value K<sub>2</sub>O, S, MgO (No CI-free Value). 9) SSP regional prices (BR) over nutrient implied value P, S value (No CI-free value). 11) POLY4 pricing scenarios (4) over K<sub>2</sub>O + S + MgO value (EU, US, CH, BR) (No CI-free Value). 64% weighted average premium representing POLY4 pricing substitute products in scope. Source: CRU: Sirius Minerals.

7

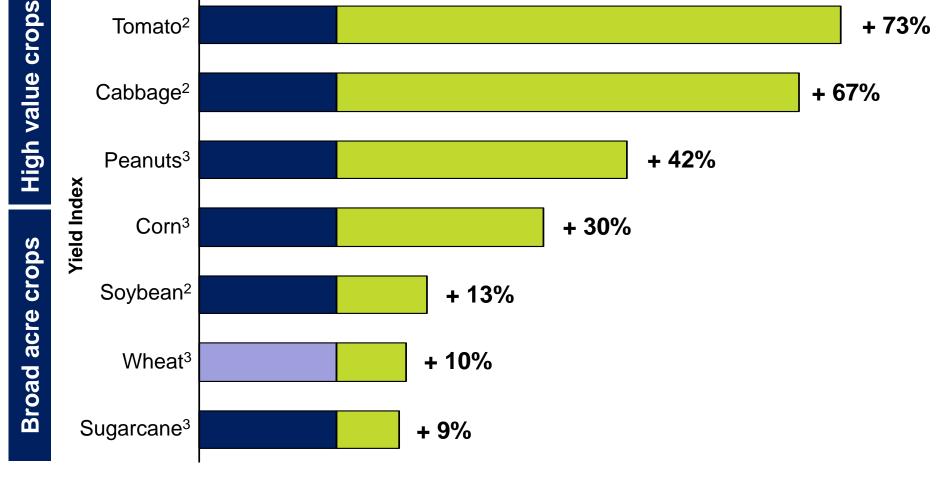


MOP - T12

Notes: Detailed crop study results available on Company website. 1) Yield parameters by crop; sugarcane yield, wheat dry weight, soybean fresh weight, corn aerial fresh weight (40 days), peanuts fresh weight, cabbage head weight, tomato yield. Yield gains of POLY4 over MOP T12 NPK blends and T12 NPK synthetic POLY4 made out of SOP, Gypsum, and Kieserite. 2) Field trial. 3) Greenhouse trial.

Blend studies ratify POLY4 as an excellent component<sup>1</sup>

Tomato<sup>2</sup>



Synthetic POLY4 -T12 POLY4 - T12

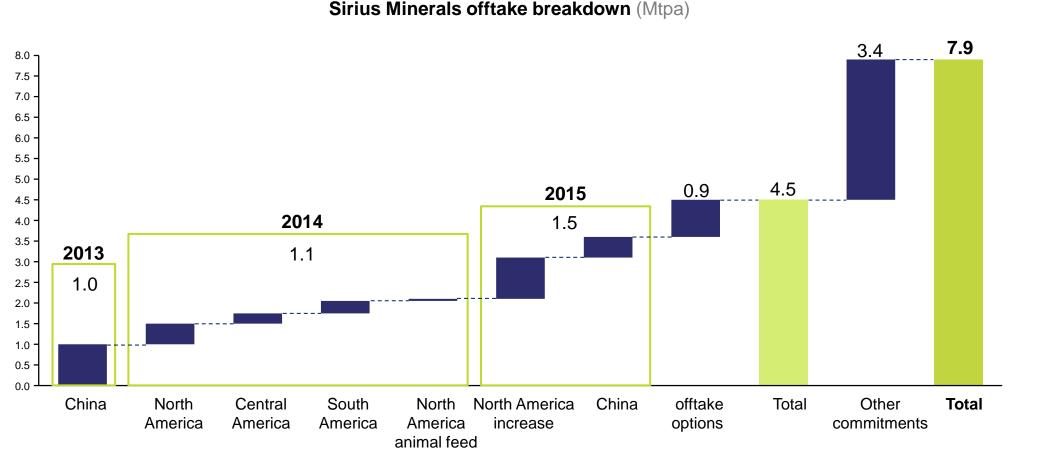


+ 73%

### Significant global demand for POLY4

7Mtpa plus offtake partner options for an additional 1Mtpa





Notes: Offtake contracts comprise 1.0 Mtpa with Yunnan TCT Yong-Zhe Company Limited, 1.5 mtpa with a Fortune 500 US based agri-business, 0.25Mtpa with a major Central American fertilizer distributor and 0.30Mtpa with leading South American fertilizer distributor, 0.05Mtpa with leading distributor of high quality mineral animal feed ingredients in North America, 0.5mtpa with Huaken International a approved potassium importer into the republic of China. Other commitments, 1.4Mtpa LOI's/FSA'S, 2.0Mtpa MOU's.

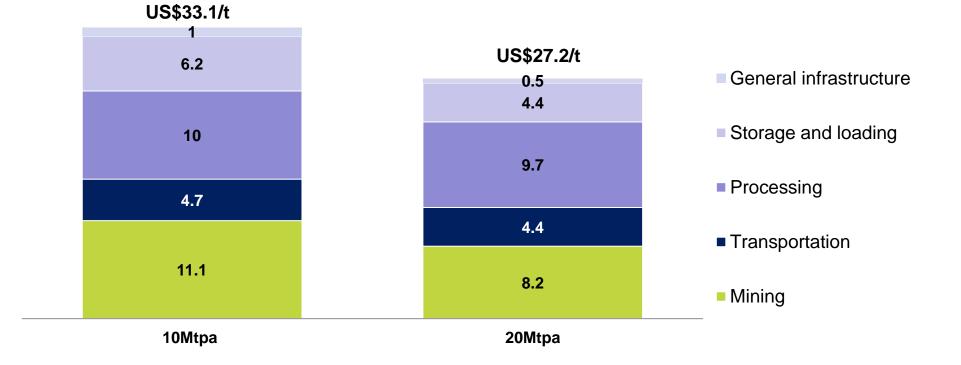
#### Notes: 1) Operating cost based on LoM on a real 2016 basis and 80:20 split of granulated and coarse POLY4 production (excl. sustaining capex and royalties). 2) Includes leasing costs associated with mining equipment, port, MHF and a proportion of indirect costs

Lowest cost multi-nutrient potassium producer

## High margin business

Project designed infrastructure results in a very low cost basis

Operating cost by area – US\$/t of POLY4<sup>1,2</sup>

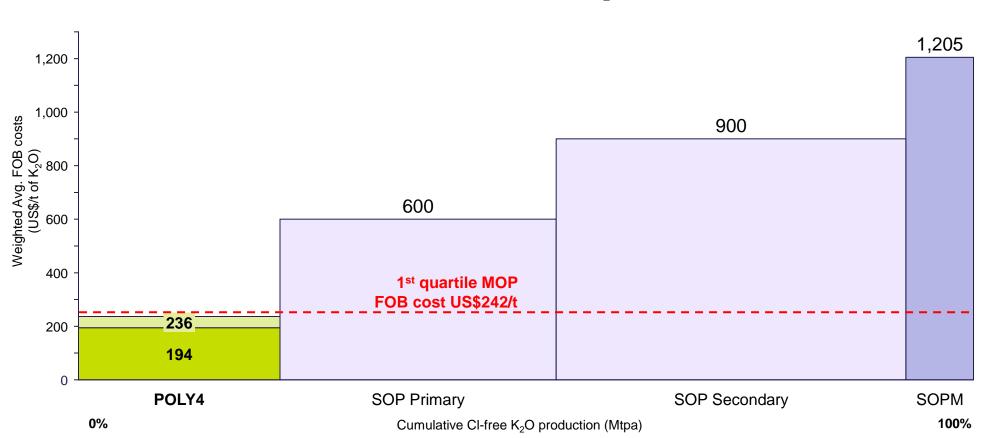




### High margin business



#### Project designed infrastructure results in a very low cost basis



#### FOB CI-free potassium cost basis – US\$/t K<sub>2</sub>O equivalent<sup>1</sup>

#### Lowest cost multi-nutrient potassium producer

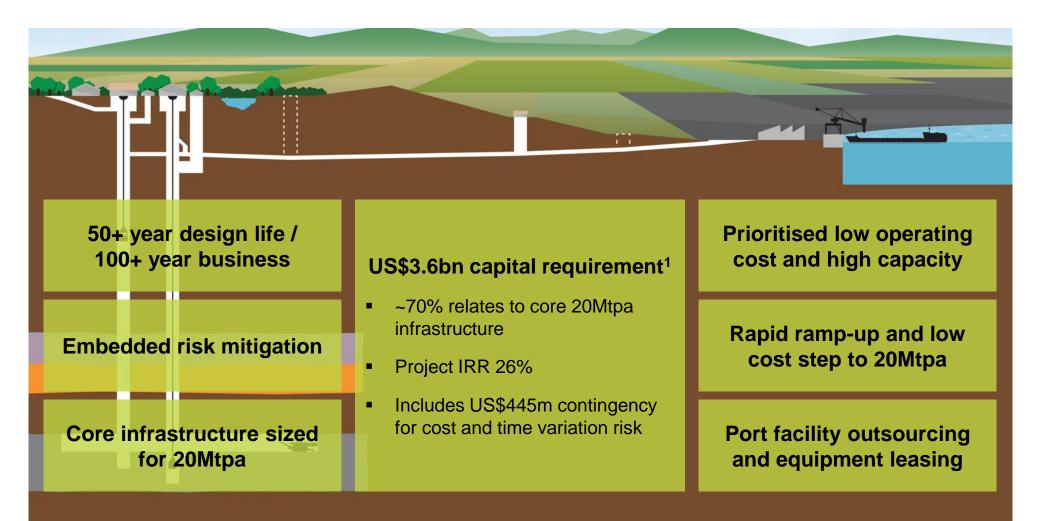
Notes:. 1) Operating costs shown on a real 2016 basis. POLY4 LoM cost and supply based on 10Mtpa (US\$236/t) and LoM cost 20Mtpa case (US\$194/t). FOB weighted average cost estimated on the basis of SOP Primary production (US\$450/t of product), SOP Secondary production (US\$450/t of product) and SOPM (US\$265/t of product). MOP FOB 1<sup>st</sup> quartile cost estimate (US\$145/t of product). Cumulative Cl-free K<sub>2</sub>O production based on 2025 production. Sources: Broker reports, Sirius Minerals.

### **DFS key features**



12

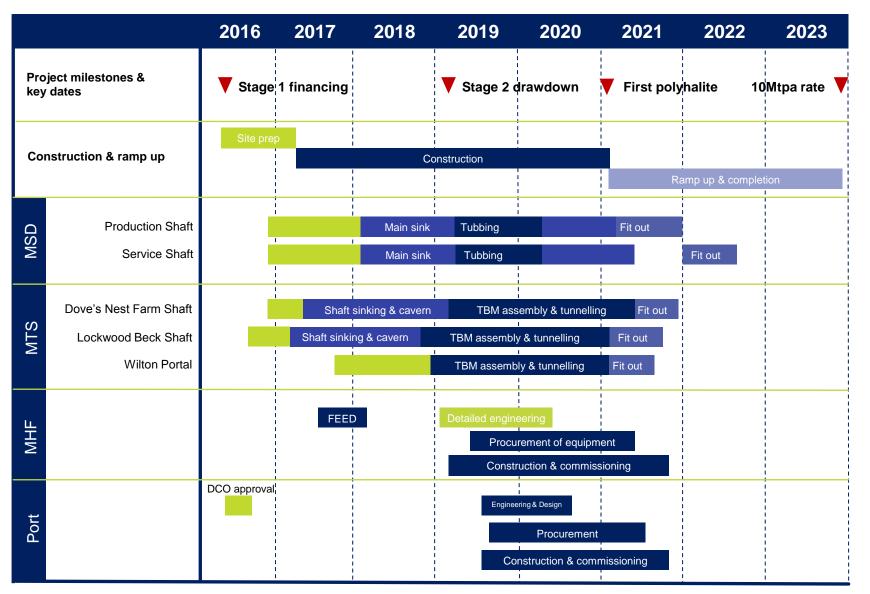
#### Project specification enhanced, confirmed and fully costed



### **Project schedule**

#### First polyhalite three years after start of main sink

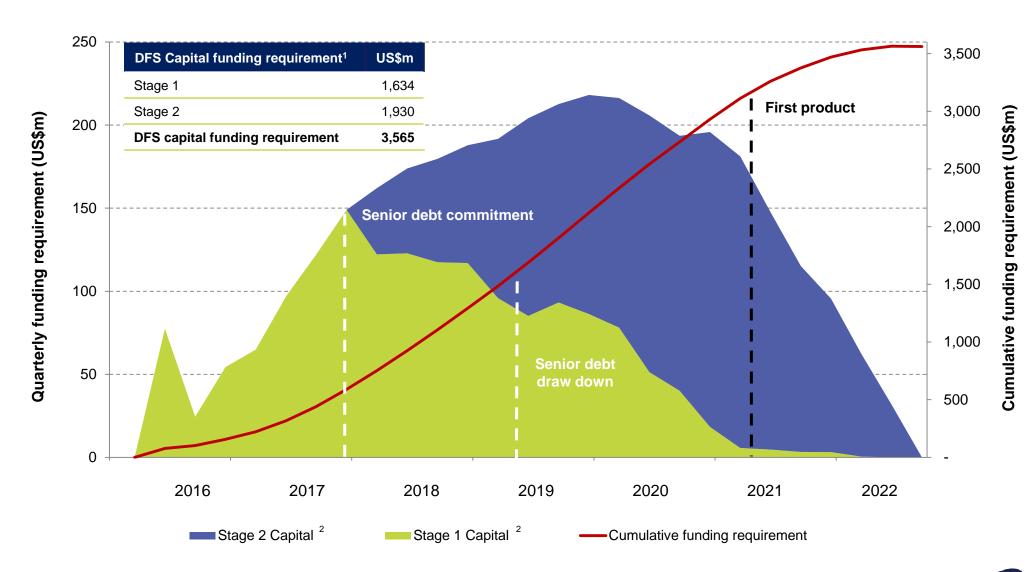




### **Financing strategy**



#### Staged financing strategy designed to complement project risk profile



Notes: 1) The capital funding requirement reflects an estimated cash flow distribution applied to CAPEX prepared by the PMSC, based on typical expenditure curves for similar projects and reflects the DFS deterministic schedule. 2) Split of capital funding requirement based on high level scheduled activities with management allocation of indirect costs between the two stages.

### World class scale and margins

Asset characteristics compare strongly to fertilizer and resource leaders



	IRON ORE Hammersley Iron	COAL Cerrejon Mine	POLY4 Sirius Minerals <sup>3</sup>	MOP Allan Mine	PHOSPHATE ROCK Khouribga
Location	Australia	Colombia	United Kingdom	Canada	Morocco
Asset Life	~90 years	100+ years	100+ years	30+ years	100+ years
Distance to port	>300km	150km	37km	>1,000km	>200km
Production	133Mtpa	34Mtpa	20Mtpa	3Mtpa	15Mtpa
Revenue p.a	~US\$22bn	~US\$2.3bn	~US\$3.0bn	~US\$0.8bn	~US\$1.7bn
Cash margin <sup>1</sup>	63-70%	66-70% <sup>2</sup>	70-85%	47-67%	75-78%
Direct investment opportunity	× No	× No	√ Yes	× No	× No

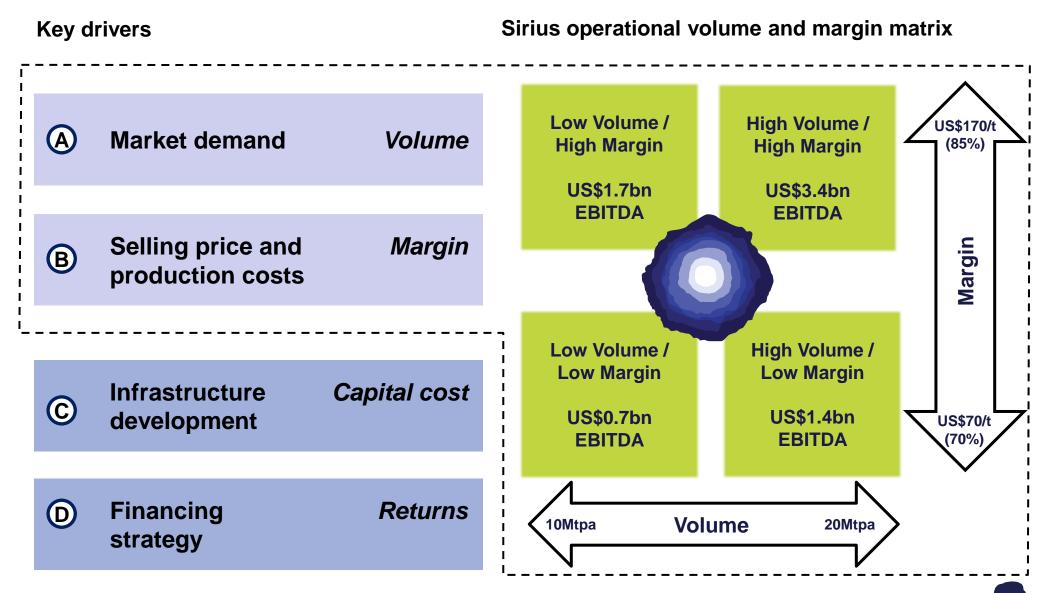
#### A world class asset positioned for favourable macro-economic trends

Notes: 1) Actual or estimated annual revenues from selected assets; Khouribga revenue estimate based on 15Mtpa of phosphate rock at US\$110/t FY2014 FOB Morocco sales price (without considering any downstream value added). Allan revenue based on 3Mpta of MOP at US\$267/t (FY2014 ASP PCS). Hamersley 2014A revenue based on 2014A production of 133mt with average FOB price of c.US\$84/wmt as well as drawdown of stockpiled iron ore (note that 55% of sales were made on CRF basis). Cerrejon revenue based on 34Mpta of Coal at US\$67/t; Hamersley based on iron ore price ranging US\$80/t-US\$10/t. 2) Cerrejon cash cost excl. royalties and sustaining capex. 3)Sirius Minerals revenue based on a POLY4 price of US\$150/t and cash margin based on LOM operating cost of 10Mtpa and 20Mtpa (excl. royalties and sustaining capex). Source: Company filings; Broker Research; Sirius Minerals; Bloomberg.

### **Building blocks of value**

Robust proposition and value throughout the cycle

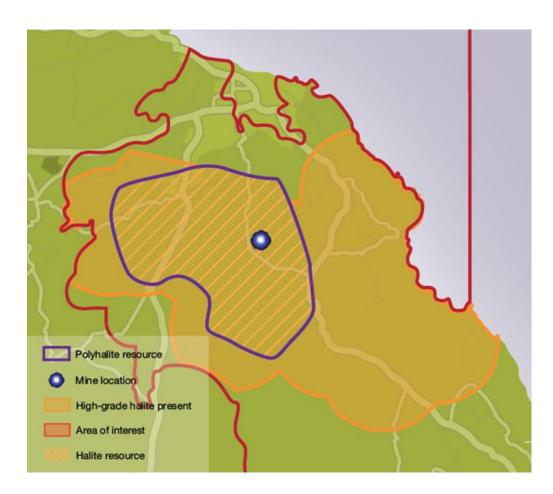




### Salt resource

#### Massive high-grade salt deposit situated ~150m above polyhalite seam





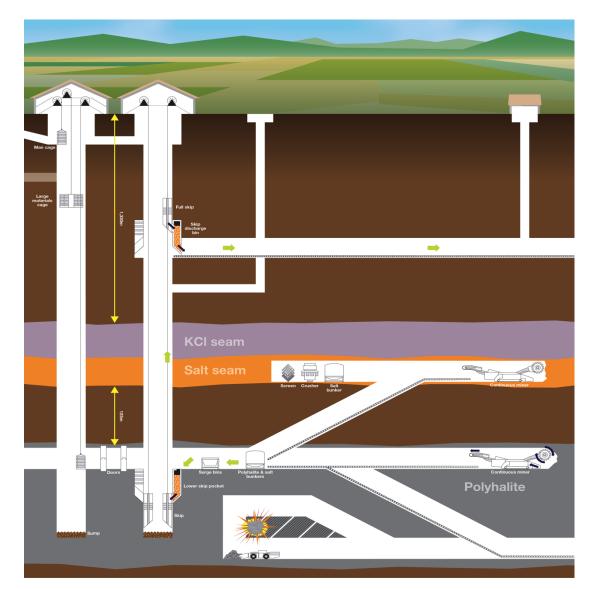
Category	Volume	NaCI levels	
JORC compliant	550 million tonnes	>93% NaCl	
inferred resource <sup>1</sup>	210 million tonnes	>95% NaCl	
High grade halite present AOI <sup>2</sup>	>1.0 billion tonnes	>93% NaCl	

#### Resource grade sufficient to meet requirements for major de-icing salt markets

### **Mine integration**

#### Installed infrastructure allows for on-bolt mine addition to polyhalite mine plan



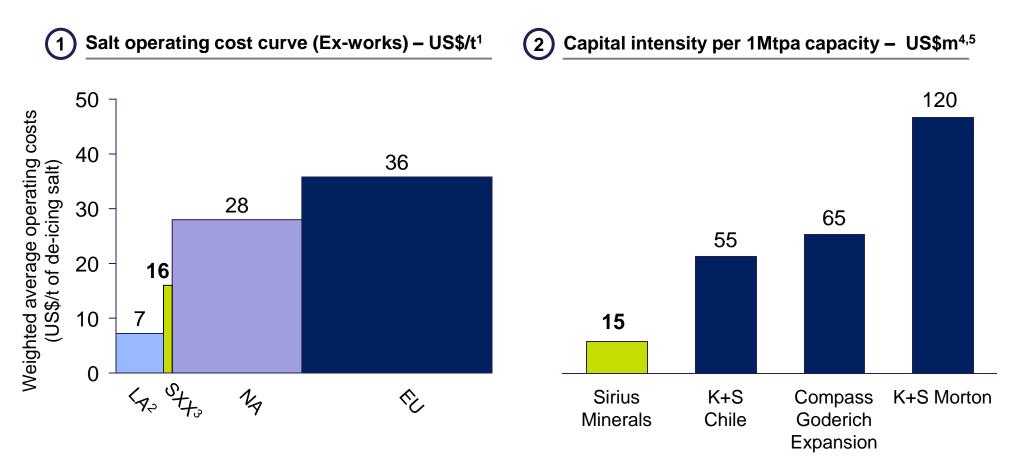


- Access ramp: Constructed within 12 months using a roadheader<sup>1</sup>
- Mining method: One continuous miner machine capable of mining up to 2.2Mtpa of halite
- Ventilation: Quantity required equivalent of one polyhalite production area
- Transportation: Using polyhalite infrastructure
- Sub-surface activity: Ability to crush, screen and store majority of salt subsurface
- Approvals: Planning permission from NYMNPA required to mine halite in addition to polyhalite<sup>2,3</sup>

Notes: 1) Halite situated approximately 150 metres above the polyhalite seam. Twin ramps will be approximately 1,500m in length each and driven 8m x 4m with 56 m separation pillar. 2) North York Moors National Park Authority. 3) Mining halite/salt is covered under the current mineral rights agreement between The Company and Land owners. Sources: Sirius Minerals.

### **Industry benchmarks**

Project designed infrastructure results in low cost basis



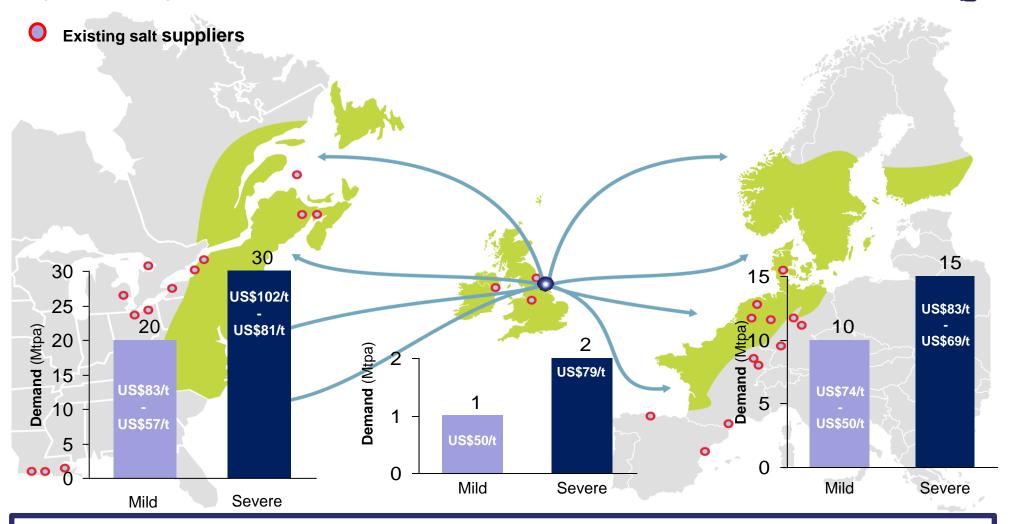
#### Highly competitive on an opex and capital intensity basis

Notes: 1) Operating cost estimate by Roskill Consultancy Group by geography. 2) LA market represents weighted average cost structure of de-icing salt producers in the Caribbean and South America. Majority of salt consumed in North America which would mean that a weighted average shipping cost of US\$10/t should be added. 3) Sirius Ex-works costs represents FOB costs with a deduction of the loading charges in port. 4) Simplified capital intensity per 1Mtpa of salt capacity. No distinguishment made between salt type and/or other (in)tangible assets. 5) K+S Chile acquisition 2006 (US\$477m for 8.6Mtpa). Compass Minerals Goderich expansion between 2010 and 2012 (US\$70m for 1.1Mtpa). K+S Morton Salt acquisition in 2009 (US\$1675m for 14Mtpa) Source: Roskill Consultancy Group; Company fillings; Sirius Minerals.



### **Opportunistic salt production**

Significant margins can be captured in Western Europe and North America



#### Swing production leverages latent mine capacity to capture attractive margins

Notes: 1) Geographical map is scale adjusted to present the de-icing salt market accordingly. 2) De-icing salt demand per region based upon Roskill Consultancy Group data. 3) De-icing salt prices based upon market prices (DAL forecasted in 2025) in mild and severe winter conditions. Source: Roskill Consultancy Group; Sirius Minerals.



### The investment proposition



